



WOMEN OWNED BUSINESS
WBE # 15060226

CAPABILITIES STATEMENT

CAPABILITIES

VAF Industries designs, engineers, prototypes, tests, and certifies high-quality steps and pole line hardware for the Electric Utility Industry.

- Climbing steps for:
- Wood Poles
 - Steel Poles
 - Composite poles
 - Concrete poles
 - Steel Lattice Towers
 - Anchor Brackets (fall protection)
 - Joint Use Brackets
 - Guy Anchors & Rods
 - Insulator Pins
 - Torque limiting nuts
 - Tamperproof Safety Nuts for Base-plated steel poles

DIFFERENTIATORS

VAF Industries manufactures steps and pole line hardware from the highest quality materials, in plants certified for ISO9001.

We use appropriate materials necessary for long life and resistance to the elements:

Aluminum alloy for lighter weight decreases shipping costs, and increased packaging density, while making installations easier

Stainless Steel is used for the most demanding corrosive environments

Higher levels of local stocking reduce leadtime and minimum order quantities

Active solicitation of customer feedback has resulted in several new products that are unique in the industry

CUSTOMERS

- Columbia REA
- NEC
- NV ENERGY
- LADWP
- Southern California Edison
- NorthWestern Energy
- Seattle City Light
- Maui Electric
- APS
- Barnard Construction
- WESCO
- U.S. Air Force
- Fayetteville PWC
- Hydro Quebec
- CLINTON, SC
- San Diego Gas & Electric
- Consumers Power Inc.
- Emera
- Hawaiian Electric
- CRUX subsurface
- OneSource Distributors
- Henkels & McCoy
- Entergy
- ONCOR
- Harrison REMC
- LG&E - KU
- Southern Company
- Central Power Elec. Coop
- sVec
- Forked Deer E.C.
- Centralia
- Cooperative Energy
- Border States



COMPANY DATA

Federal Tax ID:
45-2729661

DUNS#:
117345714

ISO 9001 Certified:
Cert. # 10136927Q
Cert. # 10133207Q

Supplier
Clearinghouse:
VON# 15060226

Primary SIC Code:
5063

Primary NAIC Code:
423610

More NAIC Codes:
332722, 335932,
423610, 332999,



For Additional Information:
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www.vafindustries.com



I N D U S T R I E S L L C .

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Testimonials

... "The steps from VAF Industries have given us a realistic alternative to ladders to allow us to climb remote steel poles with no vehicle access. Their easy installation and compact size allow them to be carried in a backpack to the site."

Joe Havens
NorthWestern Energy

... "As a Transmission Superintendent at SDG&E, I used to spend a great deal of time digging up anchors to see if they were degrading. Now that we have switched to Stainless Steel Anchors for our guy wires, I don't even have to worry about them anymore!"

John Hotta
Transmission Superintendent
SDG&E

... "Working with VAF Industries is easy and the people are nice and very helpful. It is nice to make suggestions on how they can improve their product and they listen and try it out and then they let you know if it works or not and they always explain their findings in a way that all can understand."

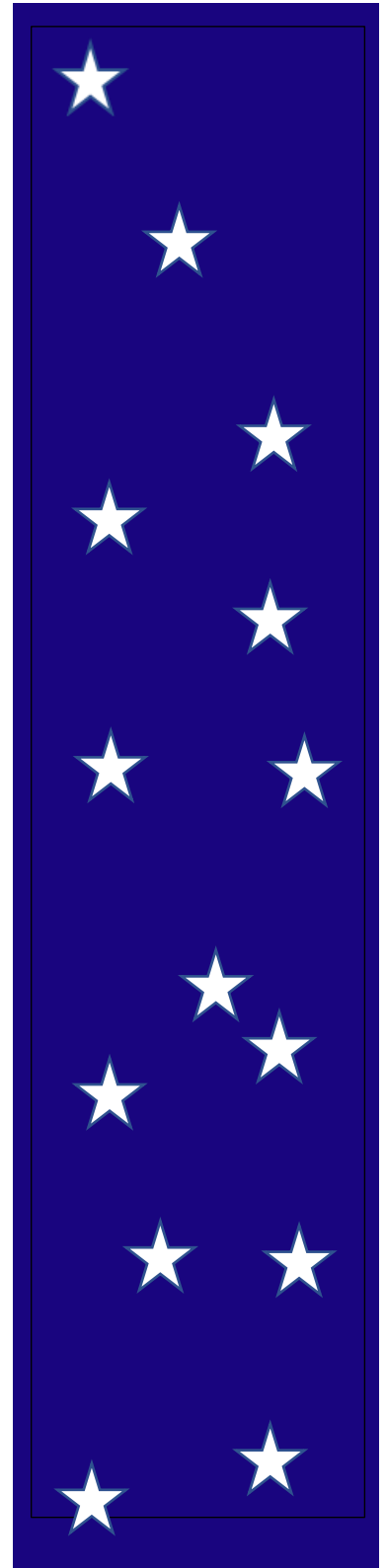
Mike Forchette
SDG&E

... "VAF turns good ideas into products, which promotes innovation in the power-line industry."

Kurt Warner
Barnard

References

- 1) Mr. Eddie Alcobia, Construction Supervisor - Electrical
San Diego Gas & Electric, 9060 Friars Road, San Diego, CA 92123
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- 2) Mr. Clinton Char, Manager Transmission Structural Group
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- 3) Mr. Scott Holmes, Director, RS Technologies, Inc.
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